



Enterprise Networking

Lösungsintegration mit echtem Mehrwert

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Agenda



- Experience + Use Cases
- Future of Cisco Prime
- Artificial Intelligence (AI)
- Sustainability
- Full Stack Observability
- Wireless Value Generation





Project Experience + Use Cases

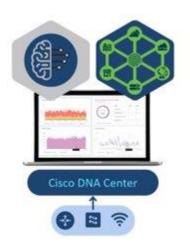
IT for innovators.



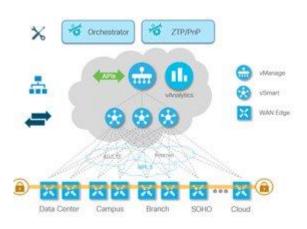


Software Defined Solutions

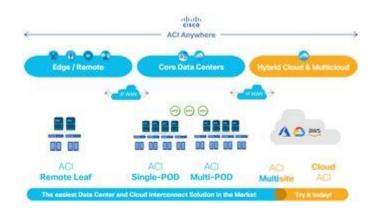
Cisco SD-Access



Cisco SD-WAN



Cisco ACI







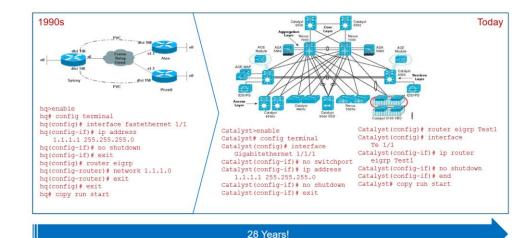
Umgesetzt SD-Projekte

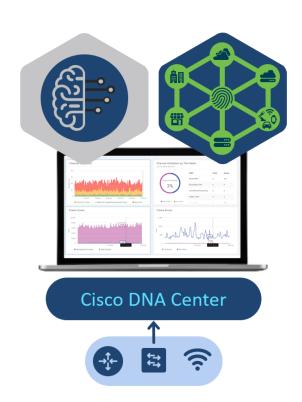
- 11 Cisco SD-Access Projekte von 100 bis 15.000 User
- 8 Cisco ACI Projekte von 500 bis 40.000 User
- 5 Cisco SD-WAN Projekte von 200 bis 2.500 Usern
- Branchen:
 - Industrie
 - Gesundheit
 - Versorger
 - Finanzen
 - Öffentlicher Dienst





Classic vs. Software Defined









Building

Fire

COI

doı

net

Printer



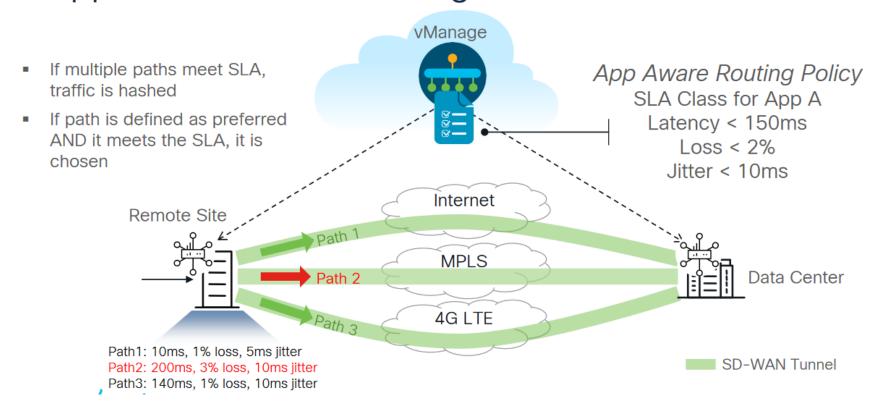
Policies Security Groups Access Contracts Overview Policies (25) [] Enter full screen Macr ∀ Filter Deploy ∨ ← Refresh ■ Deny ■ Custom □ Default Source ACP_CLIENTS collaboration ased ity HZB_Cloud_Vid... s or IOT_DEVICES





SD-WAN Use Cases

Application Aware Routing

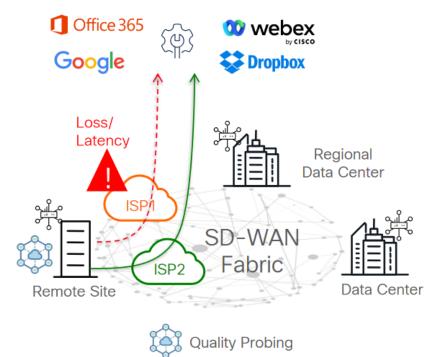






SD-WAN Use Cases

Cloud onRamp for SaaS - Internet DIA

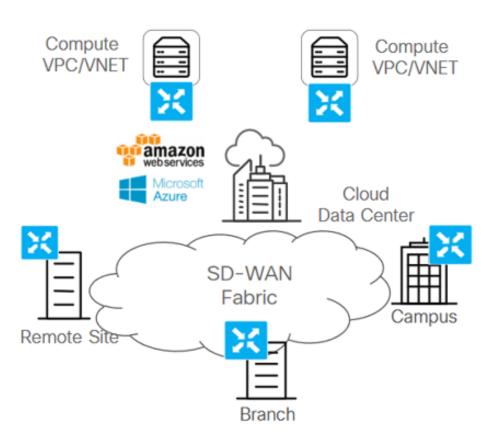


- WAN Edge router at the remote site performs quality probing for selected SaaS applications across each local DIA exit
 - Simulates client connection using HTTP ping
- Results of quality probing are quantified as vQoE score (combination of loss and latency)
- Local DIA exit with better vQoE score is chosen to carry the traffic for the selected SaaS application
 - Initial application flow may choose suboptimal path until DPI identification is complete and cache table is populated







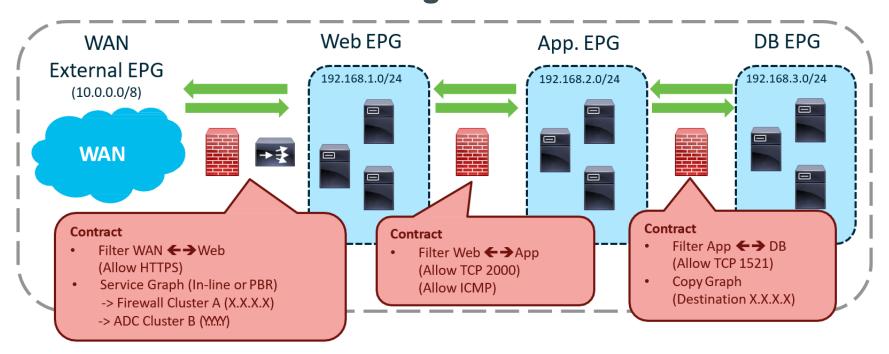






Cisco ACI Use Cases

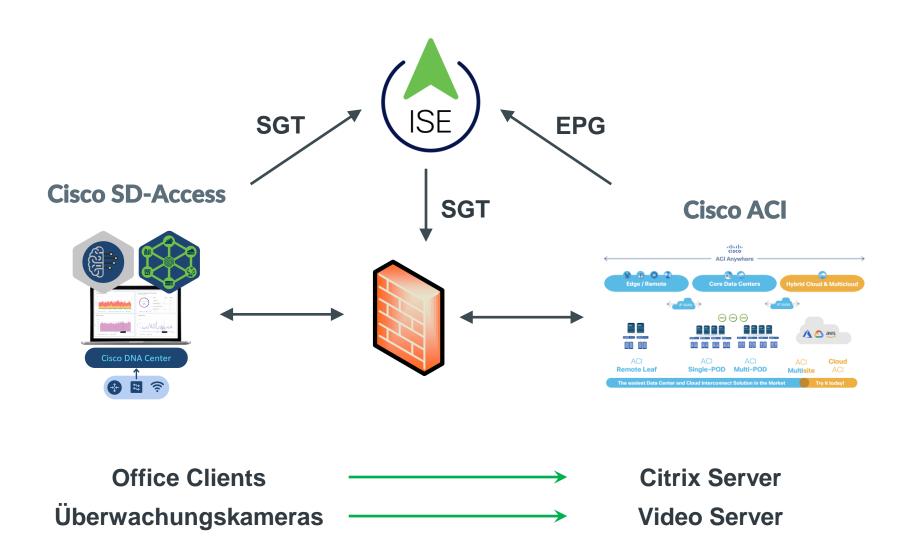
Microsegmentation







Multidomain Use Cases







02

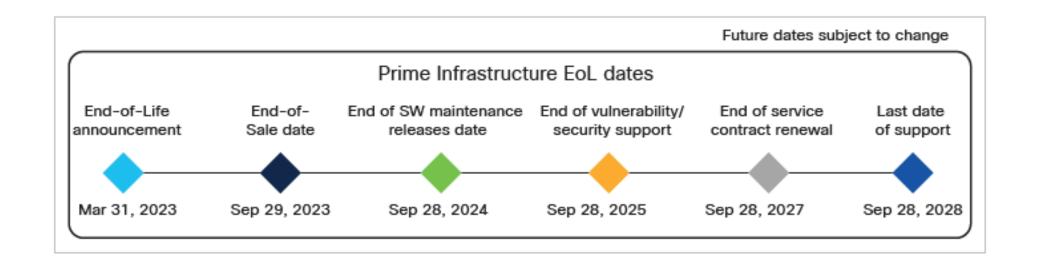
Future of Cisco Prime?

IT for innovators.





Future of Cisco Prime





Nachfolger?

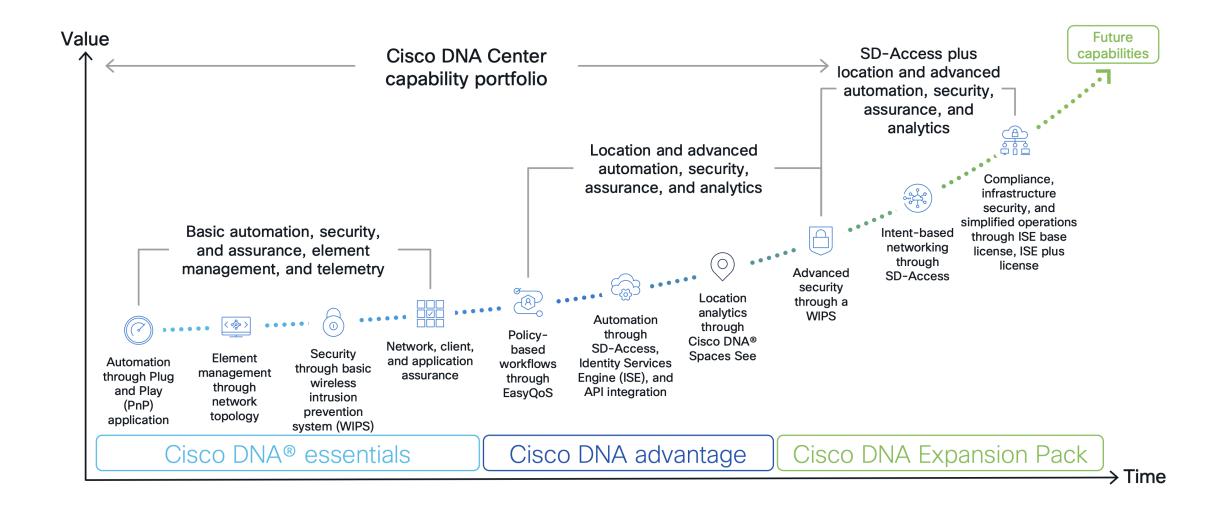


- Nachfolger: Cisco DNA-Center
- 95% Feature Parity
- DNA-Center Device Support
 - Catalyst 9000 Serie
 - Catalyst 3650 und 3850
 - Catalyst 6800 Serie
 - WLCs 2960
 - Alle Access Points (Wave1, Wave2, Wi-Fi6 / 6E)





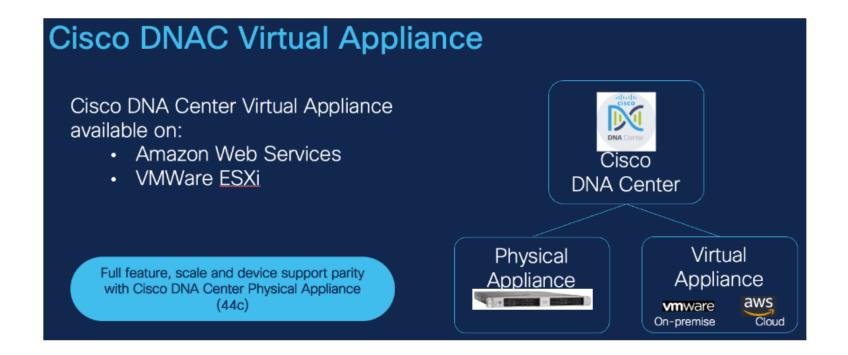
DNA gleich SD-Access?







DNA-Center Deployment Models







03

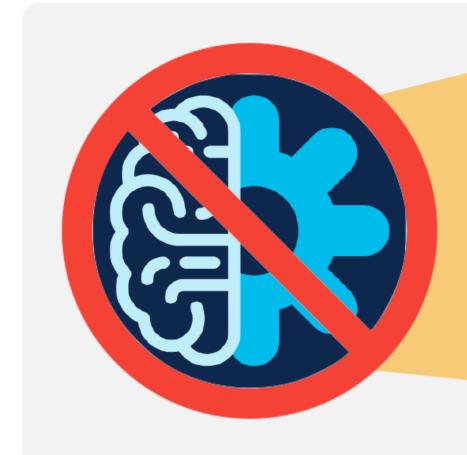
Enterprise Networking + Al

IT for innovators.





Klassische Monitoring Plattformen



Lack of Contextual Intelligence

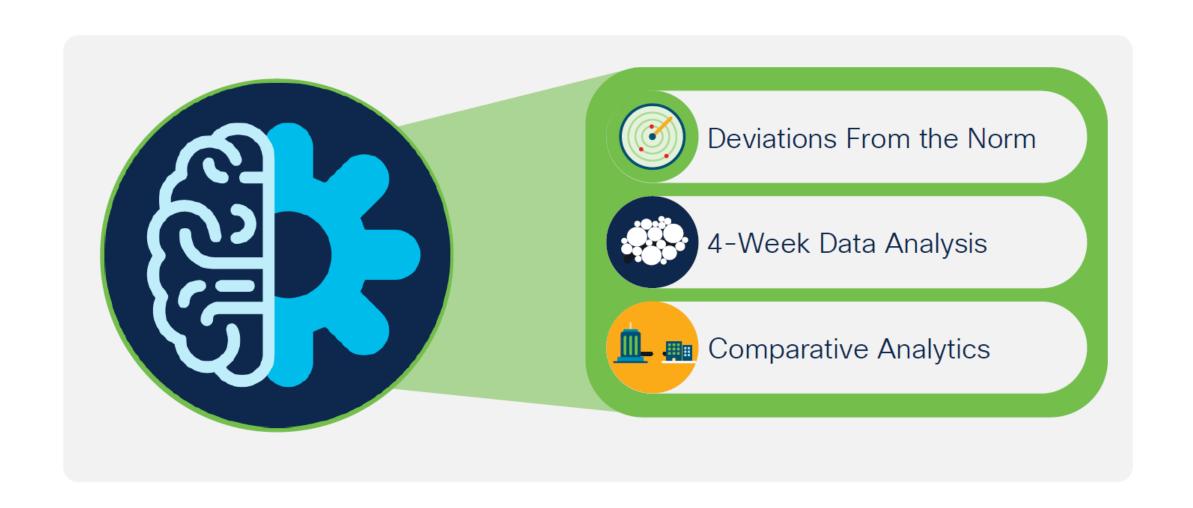
Underlying Issues Are Not Obvious in the Short Term

Lack of a Wide-angle Holistic View





Cisco Al Networks Analytics

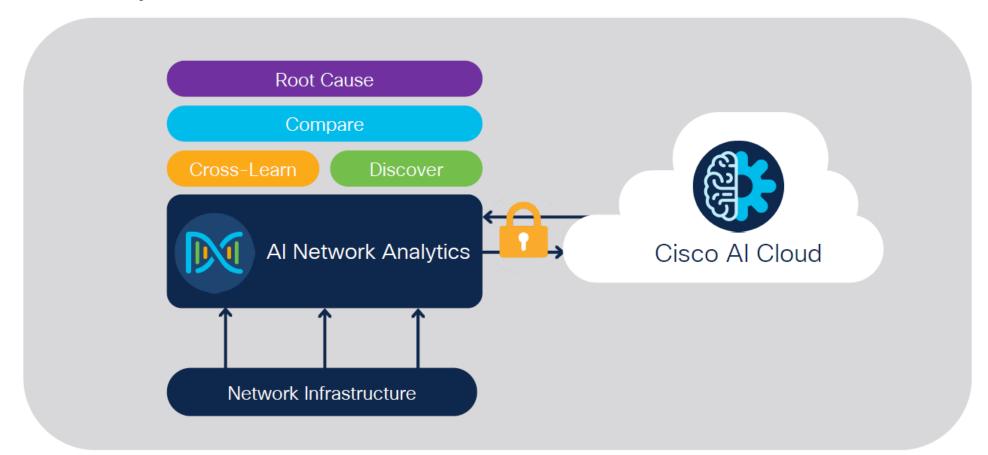






AI + DNA-Center

Cisco Al Network Analytics Architecture Proactively Discover and Root Cause Your Issues

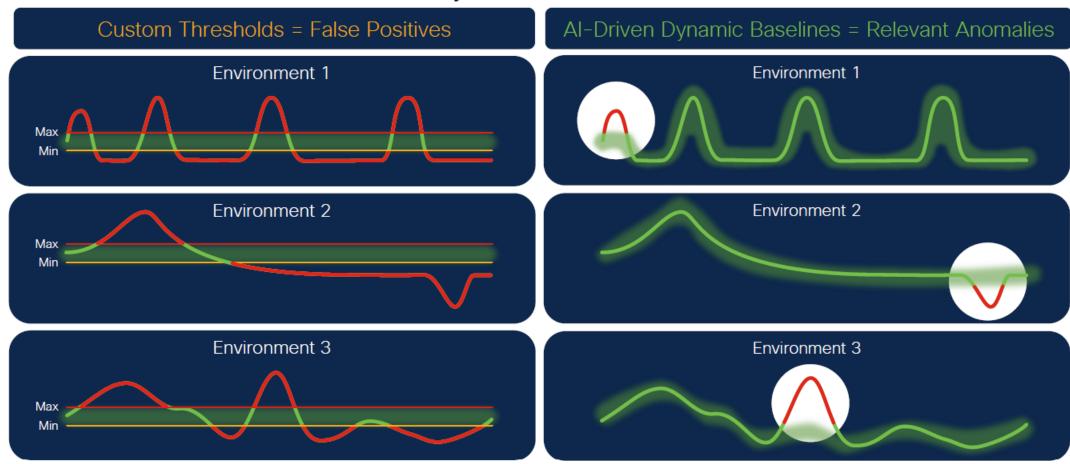








Al-Driven Dynamic Baselining Learn About the Issues that Really Matter





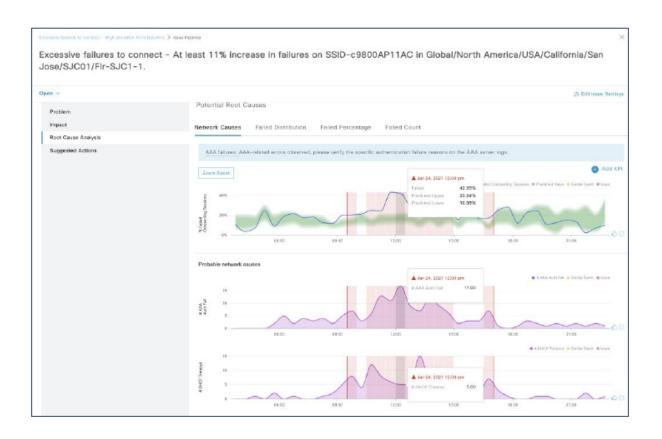
AI + DNA-Center





Discover and Root Cause network risks and anomalies from the Al-generated baselines

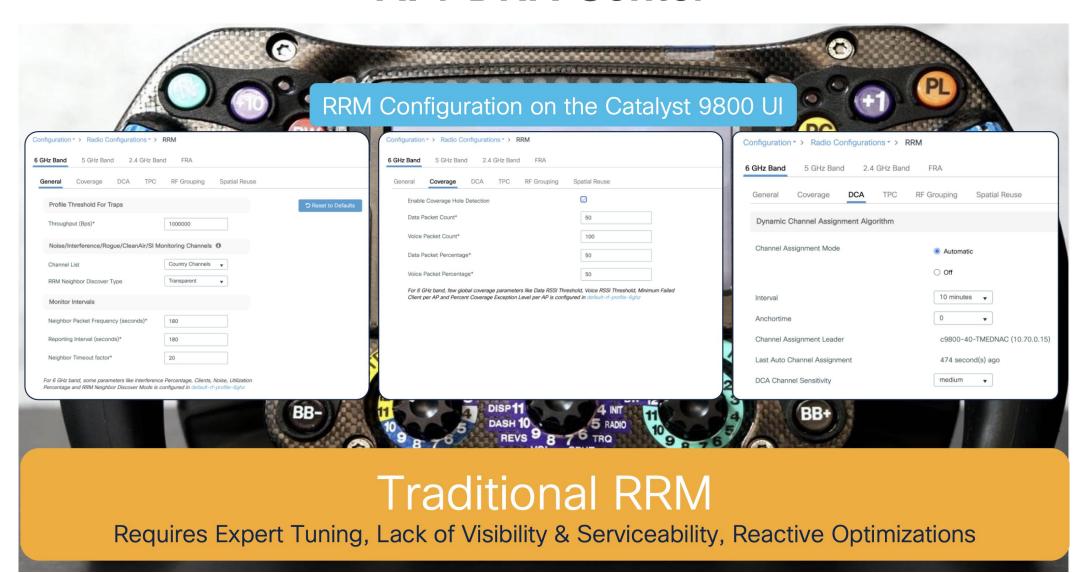
13 KPIs: Onboarding & Throughput







AI + DNA-Center

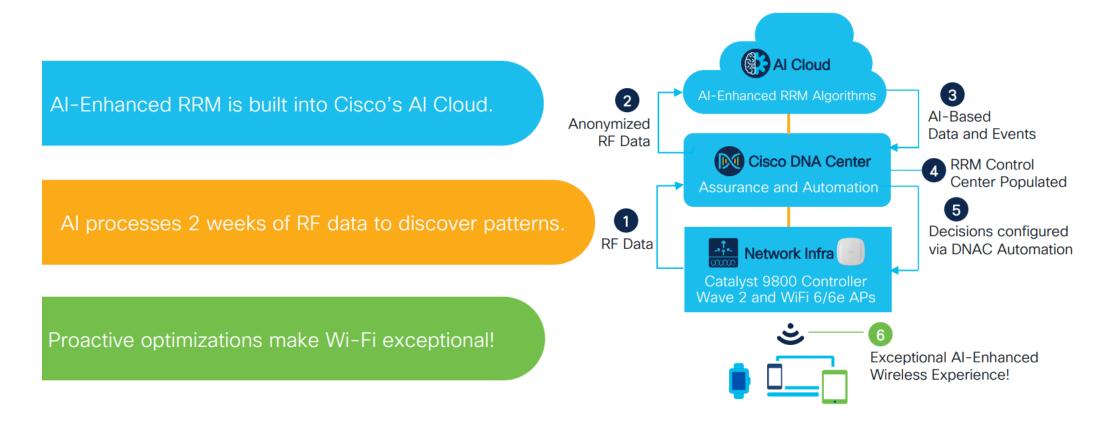








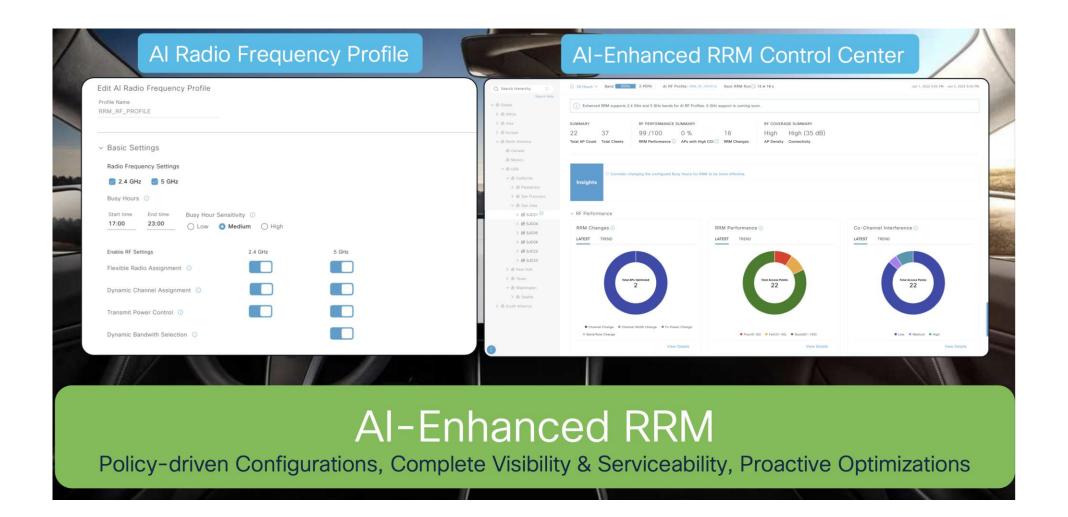
Al-Enhanced RRM Architecture and Data Flow







AI + DNA-Center







04

Sustainable Networks

IT for innovators.











Cisco Catalyst 9000 switches sustainability impact



Powering smart buildings

90W PoE enables 18% reduction in energy waste



"No paint project"

Eliminated oil-based wet paint, reducing 300 tons of CO2 and 200 tons of hazardous chemicals, and facilitating recyclability



Eliminating foam and paper

Working to eliminate foam and paper from packaging in Catalyst® 9300 and 9200 Series



Increasing bandwidth

Increasing bandwidth without significant increase in power





Cisco Catalyst 9000 wireless sustainability impact



Reducing energy consumption

LOW power consumption

PoE analytics gives visibility into power consumption by switch

Designed with field-effect transistors (FETs), reducing power draw by 0.75W on an 802.3at powered device

Al radio resource management (RRM) allows optimized power consumption



Monitoring the environment

Embedded sensors measure humidity, temperature, and air quality

Provides protection of sensitive IT assets

Detects total volatile organic compounds (TVOC) for regulatory compliance, staff/visitor safety, and COVID workplace protocol



Reducing waste in shipping

Using multipack shipping for APs to reduce the number of shipments

Eliminating foam and paper from packaging in Catalyst 9100 and 9800

Mounting brackets for all APs can be reused



Enabling smart buildings

Target Wake Time allows AP and client to schedule data exchange, reducing energy by 3x to 4x compared to Wave 1 and 2 APs

Scheduled on/off SSID on Catalyst 9800 Series

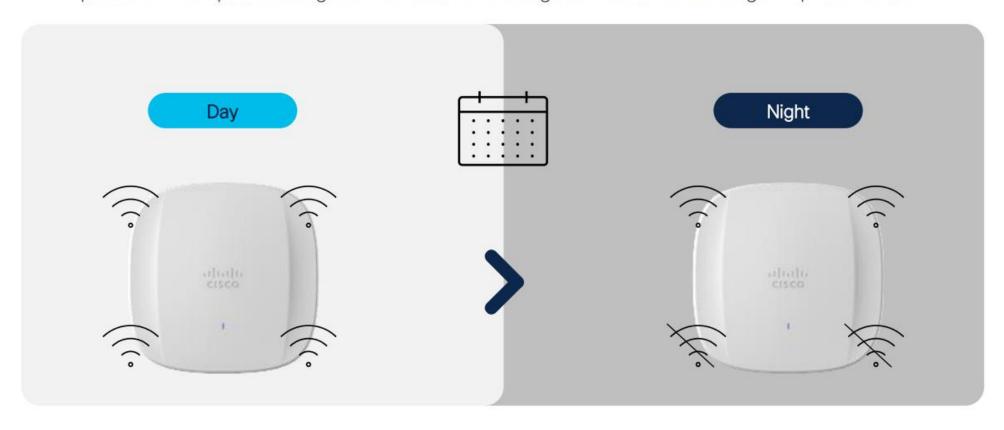
Cisco DNA Spaces rich map integrates environmental monitoring and energy consumption in a console





AP Power Optimizations Feature Suite

The New AP Power Optimization Feature Suite allows administrators to schedule periods to lower an AP's power consumption through means such as turning off a radio or lowering its spatial stream.







05

Full Stack Observablity

IT for innovators.



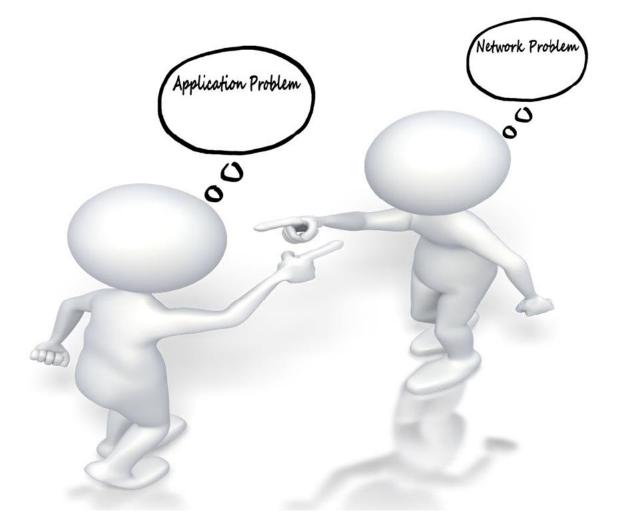


Full Stack Observability







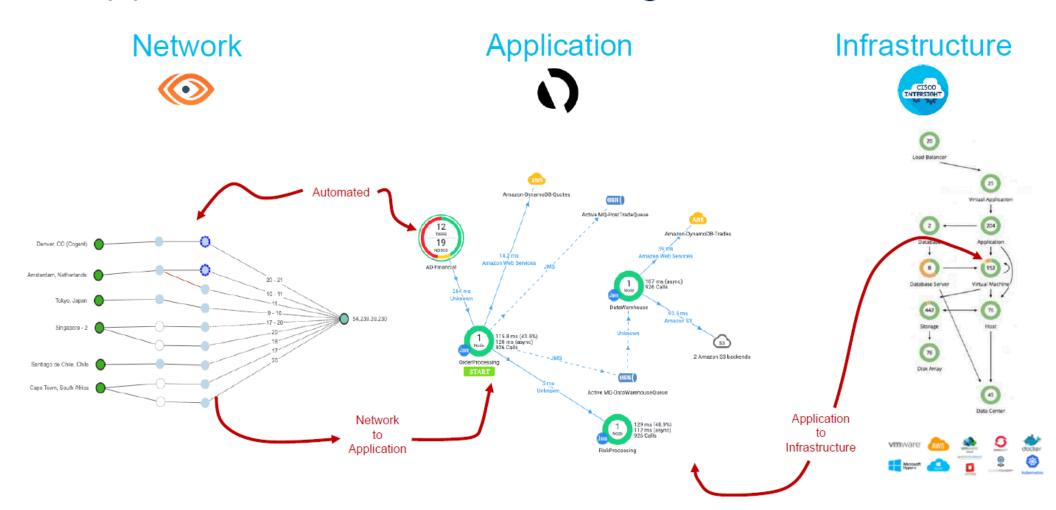






Full Stack Observability

Application and Business Insights Across Stack







Cisco Thousand Eyes





Real-time visibility and action across enterprise and cloud networks



Cloud agents across 58 countries, 193 cities, 300+ PoPs

160+ Global 2000 Companies 85+
Fortune 500
Companies

6 of the 7 Top US Banks 20 of the 25
Top SaaS Companies

8 of the 10
Top Global Software
Companies

)



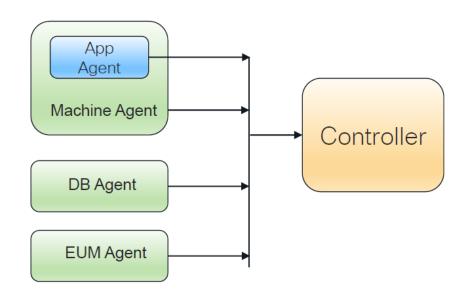




Hybrid Application

Monitoring

AppDynamics Components



· App Agents

Instrumenting an application adds the AppDynamics application agent (app agent) into the runtime process of the application.

· Machine Agents

- Visibility into the HW where the App is hosted.
- Server OS, %CPU, mem util, disk, network I/O util etc

Database Agents

Collects performance metrics about the DB instances.

EUM Agent

 Extends the visibility on the performance from end user point of view.

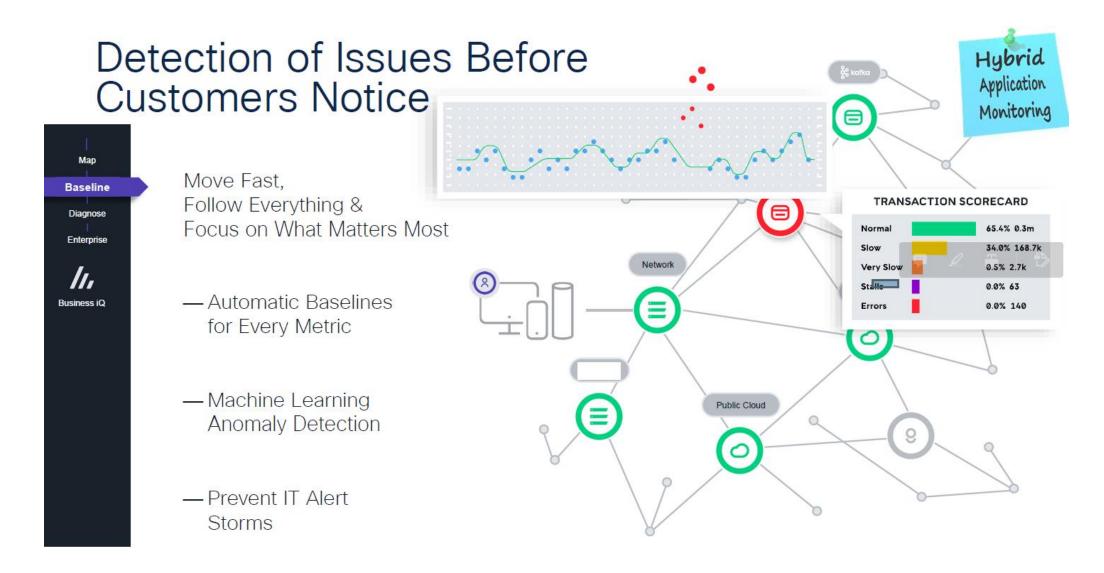
Controller

 Main brain to consume and process the metrics collected by various agents.





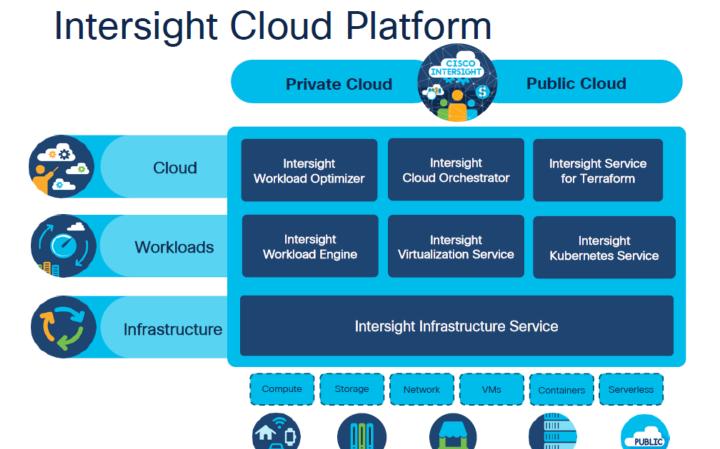
Cisco App Dynamics











Colo

Branch

Data Center

Cloud

Edge

Full Stack Multitenanted Cloud Platform

Resource

Optimization

Baremetal-aaS, VM-aaS*, K8s-aaS, Function-aaS*

Hybrid-cloud Automation & Orchestration

Hybrid-cloud Observability & Optimization

Delivered as SaaS (with on prem options)

*roadmap





06

Wireless Value Generation

IT for innovators.





Cisco Spaces

Use your network as foundation

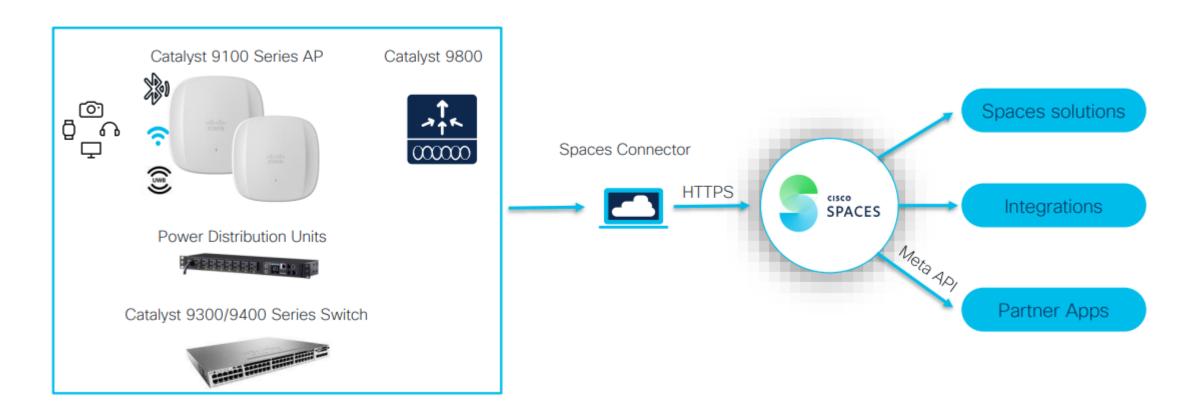








Cisco Spaces Architecture with Connector









Vielen Dank für Ihre Aufmerksamkeit

Fragen?

